### 7.5 Homegrown Music Fest

Tickets for Maurice and the O's first concert at the NC State Fair in Dorton Arena sold for $\$ 55$ each, and 13,400 fans came to the show. The concert promoter wants to maximize the profits from the show, so he is asking his
 math expert friends (you!) to take a closer look.

1. What was the income from ticket sales for the first show? $\$ 737,000$
2. The concert promoter estimates that the show will sell 200 more tickets for every dollar the price is reduced. For example, if the price is reduced from $\$ 55$ to $\$ 54$, sales will increase from 13,400 tickets to 13,600 tickets; and if the price is dropped from $\$ 55$ to $\$ 53$, sales will increase from 13,400 tickets to 13,800 tickets. Based on this assumption, you set up a table and calculate the income for the following ticket prices:

| Ticket Price (\$) | 54 | 53 | 52 | 51 | 50 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of <br> tickets sold | 13600 | 13800 | 14000 | 14200 | 14400 |
| Income (\$) | 734400 | 731400 | 728000 | 724200 | 720000 |

3. If reducing the price will attract more ticket-buyers, then it is reasonable that increasing the price will attract fewer ticket-buyers. If the relationship stays the same - a change of $\$ 1$ is related to a change of 200 ticket-buyers - how many tickets could the concert promoter expect to sell at $\$ 56$ ? Calculate the income for the following ticket prices:

| Ticket Price (\$) | 55 | 57 | 58 | 59 |
| :---: | :---: | :---: | :---: | :---: |
| Number of <br> tickets sold | $13400 \xrightarrow{\sim 200} 13200$ | 13000 | 12800 | 12600 |
| 12400 |  |  |  |  |
| Income (\$) | 737000 | 739200 | 741000 | 742400 |

4. Describe the relationship between the price of a ticket and the income from ticket sales.
5. You decide to move from looking at tables of data to looking at graphs. Complete the table below by transferring the values that you have already calculated and looking for a pattern to figure out the values that you did not calculate yet. Then graph the data.

Ticket Price vs. Income

| Ticket Price (\$) | Total Income (S) |
| :---: | :---: |
| 45 |  |
| 46 |  |
| 47 |  |
|  |  |
| 50 | 720000 |
| 51 | 724200 |
| 52 | 728000 |
| 53 | 731400 |
| 54 | $734000$ |
| 55 | 737000 |
| 56 | 739200 |
| 57 | 741000 |
| 58 | 742400 |
| 59 | 743400 |
| 60 | 744000 |
| 61 | 744200 |
| 62 | $744000$ |
| 63 | 743400 |
| 64 | 742400 |


6. What is the highest income you found based on the data in the table? What ticket price does this correspond to?


Based on what you see in the graph, do you think this is the highest possible income? Explain.

going down on both sides

If not, would you try prices that are higher than $\$ 64$, lower than $\$ 45$, or in-between values like $\$ 50.25$ to find the highest possible income?

Describe any patterns you see that influence your choice.


Describe how you might find the highest income possible under the given conditions.
7. Do you think there is a price that is so high that no one will buy a ticket? $\qquad$
Describe how you might find such a price.
8. If we let $x$ represent the number of $\$ 1$ price changes from $\$ 55$ per ticket, write an expression for the price of a ticket after $x \$ 1$ changes $55+1 x$
Write an expression for the number of tickets sold after $x \$ 1$ changes $\quad 13400-200 x$ We discussed at the beginning of the investigation that the Income can be described as being:

$$
(\text { the price for a ticket }) \cdot(\text { the } \# \text { of tickets sold })
$$

Use the expressions you created above to write a function in terms of $x$ that describes the income from the concert. $y=(55+1 x)(13400-200 x)$
How can you use this function to help you advise the concert promoter? What would you tell the promoter about maximizing profits?

